



# Implementing Business Systems Engineering

***“An IT Business Systems Perspective”***

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# The DLA Enterprise as of 29 Apr 05

**FY01 Sales/Services: \$17B**  
**FY02 Sales/Services: \$21.5B**  
**FY03 Sales/Services: \$25B**  
**FY04 Sales/Services: \$28B**  
**FY05 Projection: \$31.3B**

- **Land/Maritime/Missiles: \$3.2B**
- **Aviation: \$3.6B**
- **Troop Support: \$12.9B**
- **Energy: \$7.6B**
- **Distribution: \$2.8B**
- **Other: \$1.2B**

- **~95% of Services' repair parts**
- **100% of Services' subsistence, fuels, medical, clothing & textile, construction & barrier materiel**

## Foreign Military Sales

- **Sales: \$813.8M**
- **Shipments: 501K**
- **Supporting 124 Nations**

## Scope of Business

- **54,000 Requisitions/Day**
- **8,200 Contracts/Day**
- **#54 Fortune 500 – Above Northrop Grumman**
- **#2 in Top 50 Distribution Warehouses**
- **26 Distribution Depots**
- **5.2 Million Items**
- **24.7M Annual Receipts and Issues**
- **1411 Weapon Systems Supported**
- **144.0M Barrels Fuel Sold (FY 04)**
- **\$14.6B Annual Reutilizations/Disposals**

## People

- **21,429 Civilians**
- **528 Active Duty Military**
- **668 Reserve Military**
- **Located in 48 States/28 Countries**



# Business Systems Modernization (BSM) Program Summary

## Program Attributes:

- Major Acquisition Program
- Within Program Objective and Threshold
- Core of DLA Transformation strategy
- Reengineered business process and best practices
- Enterprise Resource Planning (ERP)/COTS
- Commercial Data Center

## Expected Benefits:

- Improved demand forecasting accuracy
- Better Stock Positioning
- Improved financial accountability
- Achieve auditable financial statements
- Retire 15 legacy systems
- Reduce risk of catastrophic failure

## Program Timeline:

- Analysis of Alternatives Jan 99
- Scripted Demonstration of COTS Aug 99
- Mission Need Validated/approved by JROC/Milestone 0 Nov 99
- Approval to begin “Concept Development” by ASD(NII)/Milestone 1/2 Aug 00
- Blueprint/Design/Build/Test Jan 01-Jun 02
- Approval to begin “Concept Demonstration” by ASD(NII)/Milestone C Jul 02
- Initial Operating Capability FY 05
- Full Operating Capability FY 06

## APB and ROI

(Then Yr \$millions)	Current	
DWCF	Objective	Threshold
DWCF Capital (FY00-06)	\$750.3	\$825.3
DWCF OPS (FY00-06)	\$168.4	\$185.2

### ROI Analysis\*

- ROI = 4.57
- Payback Date: FY 08

\* Discounted Dollars in Millions (M)



# DLA Business Systems Engineering Approach

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- Based on lessons learned from the Business Systems Modernization (BSM) implementation
- Structured, repeatable business systems engineering (BSE) process
- Reliance on best industry COTS solution integration practices
- Integrates software acquisition process improvement with systems engineering
- Optimizes the use of best practices and lessons learned from large-scale ERP implementation
- Leverages partnerships with leading practitioners from industry
- Focuses on technical review approach and criteria
- Addresses the key elements of data integrity and data quality
- Compliance with enterprise architecture



# Business Systems Engineering Approach

## Program Management

- Documented in SEP/TEMP
- Responsibility of the Program SE Lead
- Process Validation by the SE Chief

Requirements

ITR

Design

SRR

PDR

CDR

Build

TRR

Independent

Test

IOT&E

ORR

OTRR

### Design Deliverables

- Functional Designs
- Scenarios & Scripts
- Data Migration/Conversion Approach
- Training Execution Plan
- Training Gap Analysis
- Competency Profiles
- BSM Roles & Responsibilities

### Build Deliverables

- Technical Specifications
- RICE objects
- Training Material
- Unit Test Plan & Results
- System/Product Test Plan
- Conversion/Mock Conversion Test Plan
- Performance/Stress Test Plan
- Regression Test Plan
- Configuration Rationale
- Assembly Test Plans

### Test Deliverables

- Functionality Test Cases/Test Scripts/Data Sheets
- Integrated Test Cases/Test Scripts/Data Sheet
- System/Product Test Execution Plan/Log
- Security Test (Application) Plan & Results
- User Acceptance Test Plan & Results
- System Product Test Results
- Conversion/Mock Conversion Test Results
- Performance/Stress Test Results
- Regression Test Results
- SIR Report with Completion Status

INDEPENDENT VALIDATION & VERIFICATION (IV&V)  
DATA QUALITY MANAGEMENT  
CHANGE MANAGEMENT



# DLA Business Systems Engineering

## Why DLA was well Positioned

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- Mature DLA processes (DLA “One Book”)
- Strong BSM Systems Integration (SI) Model – Technical Management baseline to build from
- Solid PEO/PM oversight structure and process
- Core BSE skills and experience provided by SI augmented by government personnel
- Software Acquisition Process Improvement Plan implemented one year previously
- Logistics sponsored Enterprise Integration (EI) Toolkit ([www.eitoolkit.com](http://www.eitoolkit.com))



# DLA Business Systems Engineering

## Observations on Policy, Guidance, & Training

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### ➤ ***Policy and guidance need to more clearly address:***

- Inherent differences between the application of IT/BSE and weapons systems environment
- Optimization of test and evaluation processes within the overall BSE process
- Importance of data quality and change management processes

### ➤ ***Training focus areas:***

- Knowledge Transfer of core BSE skills from industry practitioners
- Grooming in-house BSE experience. Broadening BSE education and training beyond the key BSE positions (e.g. PM, Chief Business System Engineer, Lead SEs)
- Leveraging individual Lead SEs across multiple programs



# DLA Business Systems Engineering

## Challenges Moving Forward

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- Building a DLA BSE organization and BSE experienced cadre
- Policy and guidance more focused on large Service implementation environments – necessitates tailoring to meet the DLA COTS-based business systems environment
- For more information: check out
  - [EIToolkit.com](http://EIToolkit.com)
  - DAU Continuous Learning Module (CLE006-Enterprise Integration Oversight)